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Captive-Aire one of top 100 private companies in North Carolina

Raleigh, NC (October 10, 2006) – Captive-Aire is one of the top 100 privately-held companies in North Carolina. The Raleigh-based manufacturer of commercial kitchen ventilation systems has reached \$155 million in annual sales, placing it 53rd on the prestigious *NC 100* list. The company jumped 10 places from last year’s revenue-based rankings, which are compiled by the international accounting firm Grant Thornton.

Captive-Aire Founder and President Robert Luddy explained that Captive-Aire’s tremendous sales growth comes from “a continuous focus on improving products and service and lowering costs for customers.” For example, Luddy noted Captive-Aire’s newest exhaust hood – the ND-2 – the most efficient and desired in the industry.

The company also offers the fastest production and delivery times, and is continually voted “Best in Class” by ventilation industry dealers and consultants.

<https://www.captiveair.com/Sitedocs/CaptiveAire/Articles/Best%20In%20Class%202005.pdf>

Luddy also attributes Captive-Aire’s success to the largest and most aggressive sales and marketing teams in the ventilation market. He says “radically decentralized management” and “entrepreneurial decision-making” in over 500 employees help make Captive-Aire a powerhouse. This past year, the company added 70 new sales, engineering, and manufacturing personnel. Captive-Aire also opened its fourth manufacturing plant along with several new sales and engineering offices in the U.S. and Canada.

Grant Thornton lauds Captive-Aire and other *NC 100* honorees as “some of the most innovative” privately-held companies in the nation.

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Kitchen Ventilation Equipment Manufacturer

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